

**EVALUATION MATRIX****POWER SAVER: BUSINESS PROCESSES, SERVICES, & ALIGNED SOFTWARE****RFP NO. AAA0015**

<b>Evaluation Criteria</b>	<b>Total Points</b>	<b>Kema Services, Inc. Oakland, CA</b>	<b>Frontier Associates LLC. Austin, TX</b>
<b>1 System Concept and Solutions Proposed (Grasp of the requirement and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation).</b>	<b>45 Points</b>	29.33	40
<b>2 Total Evaluated Cost.</b>	<b>25 Points</b>	9.23	25
<b>3 Demonstrated Applicable Experience</b>	<b>15 Points</b>	13.33	14
<b>4 Personnel Qualifications</b>	<b>15 Points</b>	12.33	14
<b>5 Sub-Total</b>	<b>100 Points</b>	64.22	93
<b>6 Interview / Demo</b>	<b>25 Points</b>	10	22
<b>Grand Total Score</b>	125 Pts	74	115